

ON POINT SPEAKING



MEET YOUR INSTRUCTOR

VANESSA WASCHE is a communication coach and the founder & CEO of On Point Speaking. For years she has trained executives, entrepreneurs, and emerging leaders to take control of their careers by sharpening their presentation skills and refining their communication. Her corporate clients include: Microsoft, 3M, The United Nations, Medtronic, Target, Nissan, and Amazon. Vanessa's writing on communication has been featured in Fast Company and she regularly posts helpful communication tools and tips on the onpointspeaking.com website.

HANDLING QUESTIONS (INCLUDING THE HOSTILE TYPE)

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Taking questions is a breeze if the answer is simple. If the answer is complex or you need time to formulate your response, questions become challenging. It is not enough to say, "that's a good question," or repeat the question that was just asked. You need a polished method that allows you to answer with clarity and poise in the moment—especially when the pressure is on. Learn how to answer complex, unexpected, and hostile questions in simple, easy-to-digest techniques that you will be able to use immediately.

DELIVERABLES

- Confidence that you can handle any questions, no matter the stakes
- Ability to redirect hostility towards constructive responses and solutions
- An end to stalling and stumbling at the beginning of your responses
- A system that helps you confidently remember the original question
- Ability to organize your thinking in the moment to properly formulate your response

WHAT TO EXPECT

- A supportive class environment
- The opportunity to practice with the peers
- Instant feedback in a constructive and enjoyable atmosphere
- No preparation required



If you need additional information to help justify your participation in On Point Speaking's Storytelling for Business Masterclass, please contact us at info@onpointspeaking.com or **844-484-4462**.